Approved by

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The Executive Board of ARMECONOMBANK

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Terms and conditions included in Bulletin may have changed.

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# INFORMATION BULLETIN ON COMMERCIAL AND AGRICULTURAL LOANS

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		INSTAN	T			
Loan purpose	Loans provided for economic, commercial, service rendering, business					
	expansion and development purposes.					
Loan type	Commercial					
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the					
·	redemption of foreign currency loans the risk of which shall be borne by you)					
Loan amount	AMD 100.000-2.500.000 and equivalent foreign currency					
Annual interest rate		Term	12 months	18 months	24 months	30
						months
	st	AMD	14%	15%	16🛘	17%
	Interest	USD	12%	13%	14%	15%
		EUR	11%	12%	13%	14%
		ıl interest rate				
	AMD- 20-21.92%					
	Foreign currency- 16.47-19.49%					
Loan term	12-30 months					
Redemption frequency and	Monthly- Non-equally (differential), or annuitant in case of loan and equally					
procedure		e of credit line				
Security	The guaranty of an individual (including sole entrepreneur) and/ or legal					
	entity:					
	• For loans up to AMD 1.500.000 or equivalent foreign currency a					
	guaranty of at least one individual is required, who should submit a document on income source.  • For loans up to AMD 1.500.001-2.500.000 or equivalent foreign					
	currency at least a guaranty of 2 individuals is required, and at least one of them should submit a document on income source.					
	0.1					
Grant way	Cash and cashless via MasterCard Business or ArCa Business plastic cards The loan is granted non- cash. (the amount is transferred to the current					
		•		nount is transf	erred to the cu	irrent
Commission for		int and can be ence				
Commission fee		ee – 2.5 % of the lo				1 17
Redemption frequency and		hly- Non-equally	(differential),	or annuitant	in case of loai	n and equally
procedure		se of credit line	AND 1000			
Withdrawal fee		0- 0.3%, minimum				
		- 2%, minimum A				
mi i · · · · · ·		- 1%, minimum A		» ]1 1		
The loan arrangement is realized		ECONOMBANK (	JISC Head off	ice and branch	nes	
Decision period	Up to 1 working day					
Borrowers' requirements	•	Resident corpor	ate entity.			

	Resident sole proprietor.
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding
	amount is imposed against the amounts (loan, interest, other fees) not paid
	within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);
	Reliability of submitted documents;
	Positive assessment of the analysis of the client's financial position
	Collateral and / or guarantee acceptable by the Bank.
Negative decision grounds	• In case of defining the term of the business activity up to 6 months
	• At the moment of submitting an application to receive a loan, the
	borrower has a loan in the amount of AMD 2.000.000 or equivalent
	foreign currency, which is not secured by real estate, gold/ gold items,
	monetary funds or vehicles.
	• At the moment of submitting an application on receiving a loan, the
	borrower has a loan burden exceeding AMD 15.000.000 or equivalent
	foreign currency  The borrower has had been liabilities electified as " non performing"
	• The borrower has had loan liabilities classified as "non-performing" within 2 years preceding the submission of a loan application.
	<ul> <li>During a year preceding the submission of a loan application the total</li> </ul>
	amount of the overdue days on borrower's loan liabilities exceeds 20
	days
	<ul> <li>Non- credibility of the presented documents</li> </ul>
	Unacceptable guaranty
	Not submitting the required documents within the set terms
	The customer's negative loan history
	Other reasons which according to the Bank's assessment may hamper
	the loan repayment.
Documents to be presented by	Application form on receiving a loan
legal entities	2. Authority's decision on borrowing,
	3. Tax code (copy); TIN.
	4. Charter
	5. Legal entity's State Register certificate with all its annexes
	6. Passports of managers, founders
	7. State Register statement on amendments/the statement is provided
	after making a positive decision on loan receipt/
	In case of joint stock companies, a statement given by State Register
	on amendments, as well as statement on shareholders from Central
	Depository
	8. Copy of financial reports for the latest 6 months, approved (sealed or
	stamped) by applicable tax authority.
	9. Agreement of a rented property or ownership certificate,/if any/
	* The statements shall be marked with "True copy of the original"
	note. Sign the statement and indicate the month and the date.

	If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assignee of the legal entity with the latter's round seal.  10. Other documents, if required
Documents to be presented by sole entrepreneurs	<ol> <li>Application form on receiving a loan</li> <li>Tax code (copy); TIN</li> <li>State Register Certificate of sole entrepreneurs with all annexes/if any/</li> <li>Passport or ID</li> <li>Copy of financial reports for the latest 6 months (sealed or stamped or in electronic form) approved by RA applicable tax authority with the notification on the receipt and registration of the statement in tax authorities.</li> <li>Agreement on a rented property or ownership certificate,/if any/</li> <li>* The statements shall be marked with "True copy of the original" note. Sign the statement and indicate the month and the date. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or assignee of the legal entity with the round seal of the latter.</li> <li>Other documents, if any</li> </ol>

Early loan repayment is allowed for which no fines and penalties are charged

#### Attention!

The interests are calculated on the loan balance.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

#### Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets forth the individual terms of the loan to be provided to you.

# Attention!

Based on the various circumstances, additional documents and information may be required.

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

# Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

# Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

# Attention!

To get acquainted with the tariffs and privileges of MasterCard Business and ArCa Business plastic cards please visit the following link- <a href="https://www.aeb.am/hy/master\_card\_business/">https://www.aeb.am/hy/master\_card\_business/</a>, <a href="https://www.aeb.am/hy/master\_card\_business/">https://www.aeb.am/hy/master\_card\_business/</a>,

Loan purpose	_	Loans provided for economic, commercial, service rendering, business						
		expansion and development purposes.						
Loan type	Commercial							
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on							
	redemption o	f foreign curren	cy loans the ris	k of which shall	be borne by you			
Loan amount	AMD 2.500.001-6.000.000 or equivalent currency							
Annual interest rate	1 /							
		A	Currency					
	Term	12-23	24-48	12-23	24-48			
		months	months	months	months			
	Rate	14%	16%	12%	14%			
	Actual intere		1070	1270	1170			
	AMD 17.39-2							
		ency 13.87-16.77	70/0					
	roreign curre	13.07-10.77	70					
	T	the frame	of a Woman :-	- <b>h</b> yoimage:	vio at			
		the framework	oi << w omen 11	i business>> pro	oject			
	Currency	AMD						
	Term 12-36 months							
	Rate* 12-15%							
	Actual interest rate 13.47-19.53%							
	* The maximum interest rate for tourism companies -14 % Actual interest rate 13.47-18.34%							
	GAF project							
	Currency AMD							
	Term							
	Rate 12.9%							
	Actual interest rate 13.69%							
	Tictum Interest rate 10.0770							
	GAF SME project loans for business women							
	Currency	AMD						
	Term							
	Rate							
	Actual interest rate 13.24%							
Loan term	12-48 months							
Redemption frequency and procedure	Monthly, annually- equally (annuitant), or non-equally (differential)							
With description	AMD 0.20/							

AMD- 0.3%, minimum AMD 1000 USD- 2%, minimum AMD 1000 EUR- 1%, minimum AMD 1000 At least the guaranty of 2 individuals

Cashless (the money is transferred to the current account and can be

Withdrawal fee

Security

Grant way

	withdrawn)
Commission fee	• For AMD - 2% of the loan amount
	• Within the framework of "Women in business" program -1% of the
	loan amount
	<ul> <li>For foreign currency −1% of the flat loan amount</li> </ul>
	<ul> <li>No commission fee is charged for loans to business women under the</li> </ul>
	GAF and the GAF SME Project.
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur,
	Corporate entity
	Term of activity
	• In case of trade no less than 3 months prior.
	In case of production and service field no less than 6 months.
Positive decision grounds	Positive credit history (if available);  Positive of the state of
	Reliability of submitted documents;  Reliability of submitted documents;
	Positive evaluation of the client's financial position analysis
NT 1 1	Availability of collateral and / or guarantee acceptable to the Bank.  New in the second of the
Negative decision grounds	Negative assessment of the customer's financial condition.      Insufficient profitability of the presented project insufficient.
	<ul> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.</li> </ul>
	<ul> <li>Non-credibility of the presented documents.</li> </ul>
	<ul> <li>Unacceptable guaranty.</li> </ul>
	<ul> <li>Not presenting the required documents within the predefined</li> </ul>
	timeframe.
	Negative conclusion of the loan register.
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more - AMD 5.000
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in

	1 1 1 1 1 1 1 1 1 1 1					
	case where the decision on borrowing may be made by the director.					
	3. Charter (reviewed) (the document may not be required if the Bank					
	receives the given information electronically in defined order)					
	4. Authority's decision on borrowing, and pledging property (necessary					
	if the information listed in paragraph 2 is required).					
	5. Set of financial reports for the latest accounting period. If necessary,					
	approved (sealed or stamped) by applicable tax authority (copy).					
	6. List of fixed assets (if necessary).					
	7. Tax code (copy); TIN.,					
	8. Licenses (copy), if any.					
	9. Passport (copy), 10.Bank account statement (if necessary).					
	11.Statement of accounts receivable and payable (with breakdown					
	necessary).					
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive					
entrepreneurs	authority is mandatory or a statement given by Unified State Register					
1	(the latter may not be required if the Bank receives the given					
	information electronically in defined order).					
	2. Tax code (copy); TIN.					
	3. Set of financial reports for the latest accounting period. If necessary,					
	approved (sealed or stamped) by applicable tax authority (copy)					
	4. Licenses (copy), if any.					
	5. Passport (copy),					
	= =					
	6. Bank account statement (if necessary).					
	7. Statement of accounts receivable and payable (with breakdown if					
	necessary).					

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

# Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

# Attention!

For the customers who will submit an acting agreement with "METS Market" LLC for "Yerevan" fair rented pavilions, preferential terms will be defined: 16% annual interest rate for AMD loans, 13% for USD loans.

# Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are envisaged: 15% annual interest rate for AMD loans, 13% for USD loans.

#### Attention!

Interest is calculated on the loan balance.

# Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

# Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

# Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

		EASY+						
Loan purpose	Loans provid	Loans provided for economic, commercial, service rendering, business						
	expansion and	expansion and development purposes.						
Loan type	Commercial	Commercial						
Loan currency	AMD, USD, F	s may have an i	mpact on the					
·		f foreign currency		•	-			
Loan amount	AMD 5.000.001-8.000.000 or equivalent currency							
Annual interest rate			-	•				
		AN	MD	Currency				
	Term	12-23	24-60	12-23	24-60			
		months	months	months	months			
	Rate	14%	15%	12%	13%			
	Loans within	the framework of	f < <women ir<="" td=""><td>n business&gt;&gt; pro</td><td>ject</td></women>	n business>> pro	ject			
	Currency	AMD		-	•			
	Term							
	Rate*	Rate* 12-15%						
	GAF project		_					
	GAF project Currency	AMD						
		AMD 12-60 months						
	Currency							
	Currency Term Rate	12-60 months 12.9%	iness women					
	Currency Term Rate GAF SME pro	12-60 months	iness women					
	Currency Term Rate	12-60 months 12.9% Dject loans for busing AMD	iness women					
	Currency Term Rate  GAF SME pro Currency	12-60 months 12.9%  Dject loans for busi	iness women					
Loan term	Currency Term Rate  GAF SME pro Currency Term	12-60 months 12.9%  Dject loans for busing AMD 12-60 months 12.5%	iness women					
Loan term Redemption frequency and	Currency Term Rate  GAF SME pro Currency Term Rate  12-60 months	12-60 months 12.9%  Dject loans for busing AMD 12-60 months 12.5%		n-equally (differ	rential),			
Loan term Redemption frequency and procedure	Currency Term Rate  GAF SME pro Currency Term Rate  12-60 months	12-60 months 12.9%  Dject loans for busing AMD 12-60 months 12.5%	uitant), or noi		•			

Security	At least the guaranty of 2 persons and collateral of real estate or chattels, moreover the appraised value of the evaluated estate should make at least 50%
	of the loan amount.
Grant way	Cashless (the money is transferred to the current account and can be
,	withdrawn)
Commission fee	Flat fee - 1% of the loan amount
	Within the framework of "Women in business" project - 0.5%
	No commission fee will be charged for the loans granted to business women
	under the GAF and the GAF SME Project.
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 2%, minimum AMD 1000
	EUR- 1%, minimum AMD 1000
Guaranty	<ul> <li>The insurance of a real estate is realized on the account of the customer by the insurance company licensed by RA legislation and cooperating with the Bank according to the tariff defined by the latter, which may vary from 0.15 to 0.2 % based on a pledge type.</li> <li>Car insurance is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter. The tariffs vary from 2.5-3% of the contractual amount.</li> </ul>
	The minimum of the pledged estate assessed value and loan amount is taken
	as a basis for the insurance.
Pledged estate appraisal	Is realized by any assessment organization licensed by RA legislation, according to the tariff determined by the latter, which varies from:  In case of car - AMD 15.000- 20.000  In case of real estate – AMD 20.000 -200.000
Expenses related to the	All the expenses related to the collateral arrangement (notarization,
arrangement of pledge	registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower
	<ul> <li>Pledged vehicle notary fee - AMD 12.000</li> <li>RA Police Fee (barrage and pledge of real estate ) - AMD 5.000</li> </ul>
	Pledged real estate notary fee - AMD 15.000
	Joint reference (on restrictions against real estate) - AMD 10.000
	• Certificate on the registration of right to real estate - AMD 27.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur,
	Corporate entity.  Term of activity
	<ul> <li>In case of trade no less than 3 months prior.</li> <li>In case of production and service field no less than 6 months preceding.</li> </ul>
Penalties	For each overdue day of the amounts (loan, interest amounts, and other fees) not paid within the term set forth by the Agreement a penalty in the amount of 13% of the outstanding amount is imposed.
Statement provision	Up to 1month transactions- free of charge 1- 3 months - AMD 1.500

	3- 12 months - AMD 2.500
	12 months and more- AMD 5.000
Positive decision grounds	Positive credit history (if available);
	<ul> <li>Reliability of submitted documents;</li> </ul>
	<ul> <li>Positive assessment of the client's financial position</li> </ul>
	<ul> <li>Availability of collateral and / or guaranty acceptable to the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition.</li> </ul>
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	<ul> <li>Non-credibility of the presented documents.</li> </ul>
	Unacceptable guaranty.
	Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	<ul> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>
Doguments to be presented by logal	1. Copy of State Register certificate, transcript on the executive
Documents to be presented by legal entities	authority is mandatory or a statement given by Unified State Register
entities	, , , , , , , , , , , , , , , , , , ,
	(the latter may not be required if the Bank receives the given information electronically in defined order).
	<ol> <li>State Register statement on participants, replacement of the director,</li> </ol>
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10.Passport (copy),
	11.Documents supporting the ownership right to the property offered as
	loan security.
	12.In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse).
	(ar, order, death or spouse).

	13. Bank account statement (if necessary).				
	14.Statement of accounts receivable and payable (with breakdown if				
	necessary)				
	15.Statement on ban from Real Estate Cadastre Department (after lending				
	decision).				
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive				
entrepreneurs	authority is mandatory or a statement given by Unified State Register				
	(the latter may not be required if the Bank receives the given				
	information electronically in defined order).				
	2. Tax code (copy); TIN.				
	3. Set of financial reports for the latest accounting period. If necessary,				
	approved (sealed or stamped) by applicable tax authority (copy).				
	4. Statement of settlements with State budget or statement on liabilit				
	to State budget from the tax authority of relevant location (mandatory				
	for loans exceeding AMD 10 mln or foreign currency equivalent				
	thereof).				
	5. Licenses (copy), if any.				
	6. Passport (copy),				
	7. Documents supporting the ownership right to the property offered as				
	loan security.				
	8. In case of collateral owned by individual, certificate of marriage				
	(divorce, death of spouse).				
	9. Bank account statement (if necessary).				
	10. Statement of accounts receivable and payable (with breakdown if				
	necessary)				
	11.Statement on ban from Real Estate Cadastre Department (after lending				
	decision).				
	,				

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

#### Attention!

The customers submitting an agreement with "MEC MARKET" LLC for "Yerevan" fair rented pavilions will be granted with preferential terms: 16% for AMD loans, 13% for USD loans.

# Attention!

Preferential terms are defined for the customers who are engaged in the production of shoes and half ready goods: 15% annual interest rate for AMD loans, 13% for USD loans.

# Attention!

Interest is calculated on the loan balance.

# Attention!

		DEGRE	SSIV	E EASY				
Loan purpose	Loans	provided	for	economic,	commercial,	service	rendering,	business

	expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the
	redemption of foreign currency loans the risk of which shall be borne by you)
Loan amount	AMD 100.000-2.000.000 or equivalent foreign currency
Annual interest rate	AMD - 24%
	Foreign currency - 22%
	Attention! Each month the annual interest rate decreases by 1%
	Actual interest rate
	AMD-23.05-23.93%
	Foreign currency- 20.59-21.45%
Loan term	12-18 months
Redemption frequency and	Monthly- Equally
procedure	
Security	At least guaranty of 2 individuals
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
Commission fee	1.6 % of the loan lump sum
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 2%, minimum AMD 1000
	EUR- 1%, minimum AMD 1000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity
	Term of the activity
	• In case of trade no less than 3 months prior.
	<ul> <li>In case of production and service field no less than 6 months.</li> </ul>
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	Positive assessment of the client's financial position analysis
	A collateral and / or a guaranty acceptable by the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	Unacceptable guaranty.
	• Not presenting the required documents within the predefined
	timeframe.
	Customer's negative loan history
	Other basic reasons which according to the Bank assessment will

	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive authority
entities	is mandatory or a statement given by Unified State Register (the latter
	may not be required if the Bank receives the given information
	electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. List of fixed assets (if necessary).
	7. Tax code (copy); TIN.,
	<ul><li>8. Licenses (copy), if any.</li><li>9. Passport (copy),</li></ul>
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown if
	necessary).
	12. Other documents, if necessary
Documents to be presented by sole	Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory or a statement given by Unified State Register
· · · · · · · · · · · · · · · · · · ·	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Licenses (copy), if any.
	5. Passport (copy),
	6. Bank account statement (if necessary).
	7. Statement of accounts receivable and payable (with breakdown if
	necessary)
	8. Other documents, if necessary
Attention!	

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to micro commercial organizations or private entrepreneurs.

#### Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month)

without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

Interest is calculated on the loan balance.

# Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets forth the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

# Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

# Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

ECOEASY		
Loan purpose	Replenishment of fixed assets	
Loan type	Commercial	
Loan currency	AMD	
Loan currency	AMD 2.500.001 -6.000.000	
Annual interest rate	10.75%	
	Actual interest rate 11.13-12.34%	
Loan term	12-48 months	
Redemption frequency and	Monthly - Equally (annuitant), or	
procedure	Non-equally (differential),	
Security	At least guaranty of 2 individuals	
Grant way	Cashless (the money is transferred to the current account and can be	
	withdrawn)	
Withdrawal fee	0.3%, minimum AMD 1000	
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches	
Decision period	Up to 3 three working days	
Requirements to borrower	Resident sole entrepreneur.	
	Corporate entity	
	Term of the activity	
	<ul> <li>In case of trade no less than 3 months prior.</li> </ul>	
	<ul> <li>In case of production and service field no less than 6 months.</li> </ul>	
Penalties	For each overdue day of the amounts (loan, interest amounts, and other fees)	
	not paid within the term set forth by the Agreement a penalty in the amount	
	of 13% of the outstanding amount is imposed.	
Statement provision	Up to 1 month transactions- free of charge	
	1- 3 months -AMD 1.500	

	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	Positive credit history (if available);
<u> </u>	<ul> <li>Reliability of the submitted documents;</li> </ul>
	<ul> <li>Positive assessment of the client's financial condition</li> </ul>
	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>
Negative decision grounds	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	<ul> <li>Non-credibility of the presented documents.</li> </ul>
	Unacceptable guarantors
	<ul> <li>Not presenting the required documents within the predefined</li> </ul>
	timeframe.
	<ul> <li>Negative conclusion of the loan register.</li> </ul>
	• Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if
	the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. List of fixed assets (if necessary).
	7. Tax code (copy); TIN.,
	8. Licenses (copy), if any.
	9. Passport (copy),
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown if
	necessary)
Dogumento to he massauted has all	12. Other documents, if necessary
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).

2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary,
approved (sealed or stamped) by applicable tax authority (copy).
4. Licenses (copy), if any.
5. Passport (copy),
6. Bank account statement (if necessary).
7. Statement of accounts receivable and payable (with breakdown if
necessary)
8. Other documents, if necessary

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

# Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include the repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

Interest is calculated on the loan balance.

# Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

# Attention!

ECOEASY+		
Loan purpose	Replenishment of energy efficient fixed assets	
Loan type	Commercial	
Loan currency	AMD	
Loan amount	AMD 5.000.001-8.000.000	
Annual interest rate	10.75%	
Loan term	12-60 months	
Redemption frequency and	Monthly- Equally (annuitant), or non-equally (differential),	
procedure	• It is possible to define a loan repayment flexible schedule depending	
	on the peculiarities of the financed activity.	
Security	At least guaranty of 2 persons and collateral of real estate or chattels.	
	The appraised value of the evaluated estate should make at least 50% of the	
	loan amount.	
Grant way	Cashless (the money is transferred to the current account and can be	
	withdrawn)	
Withdrawal fee	0.3%, minimum AMD 1000	
Guaranty	Real estate security is made by the customer at the insurance	
	company licensed by RA CB and cooperating with the Bank,	

	<ul> <li>according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type.</li> <li>Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount</li> <li>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</li> </ul>
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, at the tariff determined by the latter.  In case of vehicle – 15.00 -20.000
Collateral arrangement expenses	In case of real estate – 20.00- 200.000  All the expenses regarding the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower.  • Pledged vehicle notary fee - AMD 12.000
	<ul> <li>RA Police Fee (barrage and for pledge of real estate ) - AMD 5.000</li> <li>Pledged real estate notary fee - AMD 15.000</li> <li>Joint reference (on restrictions against real estate) - AMD 10.000</li> <li>Certificate on the registration of right to real estate- AMD 27.000</li> </ul>
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	<ul> <li>Resident sole entrepreneur.</li> <li>Corporate entity</li> <li>Term of activity</li> <li>In case of trade no less than 3 months prior.</li> <li>In case of production and service field no less than 6 months.</li> </ul>
Penalties	For each overdue day of the amounts (loan, interest amounts, other fees) not paid within the term set forth by the Agreement a penalty in the amount of 13% of the outstanding amount is imposed.
Statement provision	Up to 1 month transactions- free of charge 1- 3 months- AMD 1.500 3- 12 months -AMD 2.500 12 months and more -AMD 5.000
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> <li>Reliability of the submitted documents;</li> <li>Positive assessment of the client's financial condition</li> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition.</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.</li> <li>Non-credibility of the presented documents.</li> <li>Unacceptable guaranty.</li> <li>Not presenting the required documents within the predefined timeframe.</li> <li>Negative conclusion of the loan register.</li> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>

# Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy)
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).

# 16. Other documents, if necessary

# Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.,
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent

thereof).
5. Licenses (copy), if any.
6. Passport (copy),
7. Documents supporting the ownership right to the property offered as
loan security.
8. In case of collateral owned by individual, certificate of marriage
(divorce, death of spouse).
9. Bank account statement (if necessary).
10.Statement of accounts receivable and payable (with breakdown if
necessary)
11.Statement on ban from Real Estate Cadastre Department (after lending
decision).
12.Other documents, if necessary

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

Interest is calculated on the loan balance.

# Attention!

ECOLOAN		
Loan purpose	Replenishment of energy efficient fixed assets	
Loan type	Commercial	
Loan currency	AMD	
Loan amount	AMD 5.000.001-500.000.000	
Annual interest rate	10-10.5%	
Loan term	24-60 months	
Loan redemption frequency and	<ul> <li>Monthly- Equally (annuitant), or non-equally (differential),</li> </ul>	
procedure	• It is possible to define a loan repayment flexible schedule depending on	
	the peculiarities of the financed activity.	
Security	Movable or real estate, other pledge acceptable by the Bank	
Loan to pledge value ratio	Maximum -80 %	
Grant way	Cashless (the money is transferred to the current account and can be	
	withdrawn)	
	Flat fee or by stages	
Withdrawal fee	0.3%, minimum AMD 1000	
Security	Real estate security is made by the customer at the insurance company	
	licensed by RA CB and cooperating with the Bank at the tariff	
	determined by the latter. The tariffs vary from 0.15-0.2% based on	
	collateral type.	

# Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)
- 16. Other documents, if necessary

# Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.

6. Passport (copy),
7. Documents supporting the ownership right to the property offered as loan security.
8. In case of collateral owned by individual, certificate of marriage (divorce,
death of spouse).
9. Bank account statement (if necessary).
10. Statement of accounts receivable and payable (with breakdown if
necessary)
11.Statement on ban from Real Estate Cadastre Department (after lending
decision).
12. Other documents, if necessary

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

Interest is calculated on the loan balance.

# Attention!

COMMERCIAL LOAN	
Loan purpose	Loans provided for economic, commercial, service rendering,
	business expansion and development purposes.
Loan type	<ul> <li>Micro loans: up to AMD 6 mln. or equivalent foreign currency,</li> <li>Small loans: from AMD 6 mln. to AMD 33 mln. or equivalent foreign currency,</li> <li>Medium loans: from AMD 33 mln. to AMD 200 mln. or other equivalent currency,</li> <li>Large loans: from AMD 200 mln. and more or other</li> </ul>
	equivalent currency.
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the redemption of loans denominated in foreign currency)
Loan amount	Minimum AMD 5,000.001 or equivalent foreign currency Within the framework of EIB project minimum - AMD 5.000.000 The provided loan amount is conditioned and connected with:  • Loan purpose • Customer's creditworthiness • Loan security proposed by the customer,

	Loan risk assessment,
	Normative field requirements determined by the RA
	Central Bank and international agreements.
	Within the framework of GAF SME project for business
	women - maximum AMD 160.000.000
A	
Annual interest rate	AMD loans
	✓ 12-17%
	✓ For the loans provided within the framework of GAF
	project – 11-12.9%.
	USD – 9-14%
	EUR- 8-13%
	Within the framework of EIB
	AMD – maximum 9.5%, if the company carries out activities in
	the fields of agricultural processing and tourism
	Loans to business women
	AMD - 11-13%,
	* The maximum interest rate for companies engaged in tourism is
	12%.
	AMD loans provided under GAF SME project for business
	<b>women</b> - AMD 11-12.5%.
Loan term	24-60 months, moreover:
	<ul> <li>Within the framework of EIB project -24-90 months</li> </ul>
	<ul> <li>Within the project for business women- 1-60 months,</li> </ul>
Commission fee	Not defined
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 2%, minimum AMD 1000
	EUR- 1%, minimum AMD 1000
Loan redemption frequency and procedure	Monthly - Equally (annuitant), or non-equally
1 1 7 1	(differential),
	• It is possible to define a loan repayment flexible schedule
	depending on the peculiarities of the financed activity.
Security	Movable or Real estate
5554113	Other security means acceptable by the Bank.
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless (the money is transferred to the current account and can
Clair way	be withdrawn)
Cueronty	Real estate security is made by the customer at the
Guaranty	insurance company licensed by RA CB and cooperating
	by the Bank, according to the tariff determined by the
	latter. The tariffs vary from 0.15-0.2% based on collateral
	type
	• Insurance for cars is made by the customer at the
	insurance company licensed by RA CB at the tariff
	determined by the latter. The tariffs vary from 2.5-3 %
	of the loan amount
	The maximum of the pledged estate assessed value and the
	minimum of the loan amount are taken as a basis for the

	insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA
	legislation and cooperating with the Bank at the tariff set by the
	latter, which may vary from:
	• In case of car - AMD 15.000-20.000
	<ul> <li>In case of real estate - AMD 20.000-200.000</li> </ul>
Collateral arrangement expenses	All the expenses related to the arrangement of collateral
_	(notarization, registration of the real estate in subdivisions of
	Cadastral territory) shall be borne by the borrower
	<ul> <li>the pledged vehicle notary fee - AMD 12.000</li> </ul>
	<ul> <li>RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00</li> </ul>
	pledged real estate notary fee - AMD 15.000     icint reference (or restrictions against real estate). AMD
	• joint reference (on restrictions against real estate) - AMD 10.000
	• certificate on the registration of right over real estate-AMD 27.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in
	case of collateral the loan is provided within 2 working days
	following the receipt of registration right over the pledge)
Borrowers' requirements	<ul> <li>Resident sole entrepreneur.</li> </ul>
	Corporate entity
	Term of activity
	<ul> <li>In case of trade no less than 3 months prior.</li> </ul>
	• In case of production and service field no less than 6
	months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan,
	interest, other fees) not paid within the term set forth by the
	agreement.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more - AMD 5.000
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>
	<ul> <li>Reliability of the submitted documents;</li> </ul>
	Positive assessment of the client's financial condition
	Collateral and / or guarantee acceptable by the Bank.
Negative decision period	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project,
	insufficient argumentation of the loan purpose.
	Non-credibility of the presented documents.
	Insufficient liquidity of the loan security
	Not presenting the required documents within the
	predefined timeframe.

# Pollution or damage to the environment caused by customer's activity. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented by legal entities 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement

on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD

11.Documents supporting the ownership right to the

12.In case of collateral owned by individual, certificate of

14.Statement of accounts receivable and payable (with

15. Statement on ban from Real Estate Cadastre Department

10 mln or foreign currency equivalent thereof).

7. List of fixed assets (if necessary).

property offered as loan security

breakdown if necessary)

marriage (divorce, death of spouse). 13.Bank account statement (if necessary).

8. Tax code (copy); TIN.,9. Licenses (copy), if any.

10. Passport (copy),

	(after lending decision)
	16.Other documents, if necessary
Documents to be presented by sole entrepreneurs	1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
	2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	5. Licenses (copy), if any.
	6. Passport (copy),
	7. Documents supporting the ownership right to the property offered as loan security.
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with
	breakdown if necessary)
	11.Statement on ban from Real Estate Cadastre Department
	(after lending decision)
	12.Other documents, if necessary

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

#### Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

# Attention!

Interest is calculated on the loan balance.

# Attention!

COMMERCIAL CREDIT LINE		
Loan purpose	Loans provided for economic, commercial, service rendering, business	
	expansion and development purposes.	
Loan type	Commercial	
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on the	
	redemption of the loans denominated in foreign currency, the risk of which	
_	shall be borne by you)	
Loan amount	Minimum AMD 5.000.001 or equivalent foreign currency	
	The maximum amount of the loan to be provided is conditioned by the	
	following:	
	• Loan purpose	
	Customer's creditworthiness	
	Loan security proposed by the customer,  Loan side account of	
	<ul><li>Loan risk assessment,</li><li>Normative field requirements determined by the RA Central Bank</li></ul>	
	and international agreements.	
Annual interest rate	AMD- 13 -17%,	
Aimuai interest rate	USD- 10-14%,	
	EUR- <b>9-13%</b>	
	AMD loans for Business women - 13-15%*,	
	* The maximum interest rate for companies engaged in tourism is set at 14%.	
Percentage of unused part	1%	
Loan term	12-36 months, moreover	
	• Within women in business project - 1-36 months	
Commission fee	Not defined	
Loan redemption frequency and	Monthly - Equally (annuitant), or non-equally (differential),	
procedure	• It is possible to define a loan repayment flexible schedule depending	
	on the peculiarities of the financed activity.	
Security	Movable or real estate, other pledge acceptable by the Bank	
Loan to pledge value ratio	Maximum 80%	
Grant way	Cashless	
Guaranty	• Real estate security is made by the customer at the insurance company	
	licensed by RA CB and cooperating with the Bank at the tariff set by the	
	latter. The tariffs vary from 0.15-0.2% based on collateral type	
	• Insurance for cars is made by the customer at the insurance company	
	licensed by RA CB, at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount	
	The maximum of the pledged estate assessed value and the minimum of the loan amount are taken as a basis for the insurance.	
Appraisal of pladged property		
Appraisal of pledged property	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank at the tariff determined by the latter, which may	
	vary from:	
	• In case of car - AMD 15.000-20.000	
	<ul> <li>In case of car - AMD 15.000-20.000</li> <li>In case of real estate - AMD 20.000-200.000</li> </ul>	
Collateral arrangement expenses	All the expenses related to the arrangement of the collateral (notarization,	
Conacciai arrangement expenses	registration of the real estate in subdivisions of Cadastral territory) shall be	
	registration of the real estate in subdivisions of Cadastral territory) shall be	

Loan arrangement is realized  Decision period	<ul> <li>borne by the borrower</li> <li>the pledged vehicle notary fee - AMD 12.000</li> <li>RA Police Fee (barrage and pledge of real estate ) -AMD 5.000</li> <li>pledged real estate notary fee - AMD 15.000</li> <li>joint reference (on restrictions against real estate) - AMD 10.000</li> <li>certificate on the registration of right to real estate- AMD 27.000</li> <li>ARMECONOMBANK OJSC Head office and branches</li> <li>For large loans up to 25 working days</li> <li>For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</li> </ul>
Borrowers' requirements	<ul> <li>Resident sole entrepreneur.</li> <li>Resident corporate entity</li> <li>Term of activity</li> <li>✓ In case of trade no less than 3 months prior.</li> <li>✓ In case of production and service field no less than 6 months.</li> </ul>
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding amount is imposed against the amounts (loan, interest, other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge 1- 3 months - AMD 1.500 3- 12 months - AMD 2.500 12 months and more - AMD 5.000
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> <li>Reliability of the submitted documents;</li> <li>Positive assessment of the client's financial condition</li> <li>Collateral and / or guarantee acceptable by the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition.</li> <li>Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.</li> <li>Non-credibility of the presented documents.</li> <li>Insufficient liquidity of the loan security</li> <li>Not presenting the required documents within the predefined timeframe.</li> <li>Negative conclusion of the loan register.</li> <li>Other basic reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>
Documents to be presented by legal entities	<ol> <li>Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).</li> <li>State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter</li> </ol>

(the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)
- 16. Other documents, if necessary

# Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)

11.Statement on ban from Real Estate Cadastre Department (after lending
decision)
12.Other documents, if necessary

If an early repayment is made without the Bank's written consent, a penalty in the amount of 5% of the initial credit line limit is applied.

# Attention!

Interest is calculated on the loan balance.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

# Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

# Attention!

There are no penalties for micro-commercial organizations, individual entrepreneurs in case of early repayment of loans up to or including AMD 5,000,000 or equivalent in foreign currency.

# Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

# Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

LOANS PROVIDED FOR AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION)	
Loan purpose	Loans rendered for the expansion and development of agricultural activities
Loan type	Agricultural
Loan currency	AMD, USD, EUR / exchange rate fluctuations may have an impact on the
	redemption of loans in foreign currency, the risk of which shall be borne by
	you/
Loan amount	Minimum AMD 1.500.000 or equivalent foreign currency.
	The maximum amount of the loan to be provided is conditioned by the
	following:
	Loan purpose
	Customer's creditworthiness
	· Loan security proposed by the customer,
	• Loan risk assessment,

Annual interest rate	international agreements.  AMD- 14%
	Actual interest rate 16.27-23.36% (up to AMD 5 mln. loan)
	USD- 12%
	Actual interest rate 13.95-20.84% (in case of USD loans equivalent to AMD 5 mln.)
Loan term	24-60 months
Grace period	Maximum 9 months
Commission fee	Flat fee
	1% of the loan amount, but no more than AMD 100.000
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 2%, minimum AMD 1000
	EUR- 1%, minimum AMD 1000
Loan redemption frequency and	Monthly- Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Chattels or real estate
•	Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 60%
Grant way	Cashless (the money is transferred to the current account and can be
Guaranty	<ul><li>withdrawn)</li><li>Real estate security is made by the customer at the insurance</li></ul>
Guaranty	company licensed by RA Legislation and cooperating by the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type
	• Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount
	The minimum of loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  • In case of car - AMD 15.000-20.000
	<ul> <li>In case of cal = AWD 15.000-20.000</li> <li>In case of real estate - AMD 20.000-200.000</li> </ul>
Collateral formation expenses	All the expenses related to the collateral formation (notarization, registration
_	of the real estate in subdivisions of Cadastral territory) is made by the borrower
	• the pledged vehicle notary fee - AMD 12.000
	<ul> <li>RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00</li> <li>pledged real estate notary fee - AMD 15.000</li> </ul>
1	r
	<ul> <li>joint reference (on restrictions against real estate) - AMD 10.000</li> </ul>
	<ul> <li>joint reference (on restrictions against real estate) - AMD 10.000</li> <li>certificate on the registration of right to real estate- AMD 27.000</li> </ul>
Loan arrangement is realized	<ul> <li>joint reference (on restrictions against real estate) - AMD 10.000</li> <li>certificate on the registration of right to real estate- AMD 27.000</li> <li>ARMECONOMBANK OJSC Head office and branches</li> </ul>

	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	Resident individual
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>
	Reliability of the submitted documents;
	<ul> <li>Positive assessment of the client's financial condition</li> </ul>
	<ul> <li>Collateral and / or guarantee acceptable by the Bank.</li> </ul>
Negative decision grounds	<ul> <li>Negative assessment of the customer's financial condition.</li> </ul>
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	<ul> <li>Non-credibility of the presented documents.</li> </ul>
	<ul> <li>Insufficient liquidity of the loan security</li> </ul>
	• Not presenting the required documents within the predefined
	timeframe.
	<ul> <li>Negative conclusion of the loan register.</li> </ul>
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in 0.13% (daily) of the outstanding amount
	shall be imposed against the amounts (credit, interest, other payments) not
	within the terms set forth by the Agreement
Statement provision	Up to 1month transactions- free of charge
-	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in
	case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. Statement of settlements with State budget or statement on liabilities

to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14.Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision) 16. Other documents, if necessary. 1. 1. Copy of State Register certificate, transcript on the executive Documents to be presented by sole authority is mandatory or a statement given by Unified State Register entrepreneurs (the latter may not be required if the Bank receives the given information electronically in defined order). 2. List of fixed assets (if necessary) 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan security. 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Statement on ban from Real Estate Cadastre Department (after lending decision) 12. Other documents, if necessary. 1. Identity documents of the borrowers, pledgers and guarantors (copy), Documents to be presented by 2. Documents containing the borrower and guarantor public service number individuals (copy), 3. Documents proving the ownership of the assets (copy), 4. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse), 5. List of fixed assets (if necessary), 6.Documents confirming the ownership of the loan collateral (copy) (the

latter may not be required if the Bank receives the given information
electronically in defined order),
7.Ownership certificate, in case of real estate collateral (copy) (the latter may
not be required if the Bank receives the given information electronically in
defined order),
8. After lending decision
- Statement on ban from Real Estate Cadastre Department (original) (the
latter may not be required if the Bank receives the given information
electronically in defined order).
9. Other documents if necessary.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

# Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

# Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

#### Attention!

Interest is calculated on the loan balance.

#### Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

# Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

#### Attention!

LOANS PROVIDED FOR AGRICULTURAL PURPOSES (Partial or full interest rate subsidy)	
Loan purpose	<ul> <li>Loans for agro processing sector for agricultural raw materials procurement</li> <li>Loans for the development of cattle breeding</li> <li>Loans for sheep and goat breeding</li> <li>Loans for the creation of intensive gardens</li> <li>Loans for the investment of modern irrigation systems</li> <li>Loans for the investment of hail protection nets</li> <li>Loans to the agricultural sector</li> </ul>
Loan type	Agricultural
Loan currency	AMD, USD
Loan amount	Procurement of raw materials - AMD 5.000.001- 1.800.000.000

- Development of cattle breeding AMD 5.000.001-300.000.000
- Sheep and goat breeding AMD 5.000.001-900.000.000 or equivalent foreign currency
- Creation of intensive gardens minimum AMD 5.000.001, maximum:
- a. In case of a garden being created by a contractor:
- Vineyard: AMD 1,080 mln. (maximum AMD 10,8 mln. per hectare), with hail protection net- AMD 1,440 mln. (maximum AMD 14,4 mln. for 1 ha)
- Intensive orchards: AMD 1,870 mln (maximum 18,7 mln. per hectare), with hail protection net- AMD 2,480 mln. (maximum AMD 24,8 mln per hectare)
- Berry garden: AMD 2,320 mln (maximum AMD 23,2 mln. per hectare), hail protection net in not envisaged
- b. In case a garden is being created by the beneficiary
- Vineyard: AMD 860 mln. (maximum AMD 8,6 mln. per hectare), with hail protection net AMD 1,150 mln. (maximum AMD 11,5 mln. for 1 ha)
- Intensive orchards: AMD 1,490 mln. (maximum AMD 14,9 mln. per hectare), with hail protection net- AMD 1,980 mln. (maximum AMD 19,8 mln. per hectare)
- Berry garden: AMD 1,186 mln. (maximum AMD 18,6 for per hectare), hail protection net is not envisaged

Investment of modern irrigation system: minimum AMD 5.000.001 or equivalent foreign currency,

- a. maximum AMD 150.000.000/ one hundred fifty million/
- If within the framework of the project:

The works (compiling of scheme, capital expenses, investment works) are to be carried out by the contractor; moreover the maximum investment per hectare, regardless of crop, makes AMD 2.2 mln. for the drip irrigation system and AMD 2.7 mln. for rainwater system

- b. AMD 110,000.000 /one hundred ten million/
- If the works (pipeline, head junction, distribution network) to be done within the framework of the project are to be carried out without the contractor, moreover the maximum investment , regardless of crop, per hectare makes AMD 1.6 mln. for the drip irrigation system and AMD 1.9 mln. for rainfall system.

# Investment of hail protection nets:

Minimum AMD 5.000.001 or equivalent foreign currency, maximum:

- a. In case the garden is created by the contractor:
  - Vineyard- AMD 36 mln. (maximum AMD 3,6 mln. per hectare),
  - Intensive orchard AMD 85 mln. (maximum AMD 8,5 mln. per hectare)
- b. In case the garden is created by the Borrower:
  - Vineyard AMD 28,8 mln.( maximum AMD 2,88 mln. per hectare)
  - Intensive orchard AMD 68 mln. (maximum 6,8 mln. per hectare)

**Agricultural sector -** AMD 5.000.001-15.000.000 or equivalent foreign currency Maximum AMD 30.000.000 or equivalent foreign currency for sheep and goat breeding and creation of a traditional garden.

Maximum AMD 50.000.000 or equivalent foreign currency for cattle breeding.

Annual nominal	AMD -12-13.15%
interest rate	
Subsidy	In the amount of annual nominal interest rate-fully
Loan term	•In case of raw materials (purchasing) - 6-18 months
	●In case of cattle breeding development -12-60 months

	•In case of sheep and goat breeding -12-48 months
	•In case of creation of intensive gardens - 12-96 months
	•In case of investment of modern irrigation system - 12-36 months
	•In case of hail protection system -12-84 months
	•In case of loans for agricultural sector:
	✓ replenishment of working capital- 12-24 months,
	✓ capital investments- 12-60 months, and the replenishment of working capital
	at the expense of credit means should not exceed 30% of the loan provided to
	the borrower,
	✓ in case of the creation of a traditional garden- 12-84
Grace period	• 2-3 months in case of raw material (purchasing)
	• Maximum 12 months in case of cattle breeding development ( at the beginning of
	<u>loan commencement date</u> )
	Up to 12 months in case of sheep and goat breeding
	<ul> <li>Up 60 months in case of establishing intensive gardens</li> </ul>
	Up to 6 months in case of investment of modern irrigational system
	Up to 12 months in case of hail protection system
	Up to 12 months in case of loans for agricultural sector
	Up to 48 months in case of traditional gardens
Loan redemption	Monthly- Equally (annuitant), or non-equally (differential),
frequency and	It is possible to define a loan repayment flexible schedule depending on the peculiarities
procedure	of the financed activity.
Security	Chattels or real estate
	Other pledge acceptable by the Bank
Loan to pledge value	Maximum- 80%
ratio	
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)
Commission fee	Not defined
Withdrawal fee	Not defined
Early repayment	Not defined
Real estate guarantee	Not defined
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating
	with the Bank at the tariff determined by the latter, which may vary from:
	• In case of real estate - AMD 20.000-200.000
Collateral	All the expenses related to the collateral formation (notarization, registration of the real
arrangement	estate in subdivisions of Cadastral territory) is made by the borrower
expenses	<ul> <li>pledged vehicle notary fee - AMD 12.000</li> </ul>
•	RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00
	• pledged real estate notary fee - AMD 15.000
	• Joint reference (on restrictions against real estate) - AMD 10.000
	Certificate on the registration of right to real estate- AMD 27.000
Loan arrangement is	ARMECONOMBANK OJSC Head office and branches
realized	
Decision period	For large loans up to 25 working days
_	For medium, small and micro loans up to 20 working days (in case of collateral the loan is
	provided within 2 working days following the receipt of registration right over the
	pledge)
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Borrowers'	Resident sole entrepreneur.
requirements	Resident corporate entity
-	Resident individual
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding
	amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision	<ul> <li>Positive credit history (if available);</li> </ul>
grounds	<ul> <li>Reliability of the submitted documents;</li> </ul>
	<ul> <li>Positive assessment of the client's financial position analysis</li> </ul>
	<ul> <li>Collateral and / or guaranty acceptable by the Bank.</li> </ul>
Negative decision	<ul> <li>Negative assessment of the customer's financial condition.</li> </ul>
grounds	• Insufficient profitability of the presented project, insufficient argumentation of
	the loan purpose.
	<ul> <li>Non-credibility of the presented documents.</li> </ul>
	Insufficient liquidity of the loan security
	<ul> <li>Not presenting the required documents within the predefined timeframe.</li> </ul>
	<ul> <li>Negative conclusion of the loan register.</li> </ul>
	• Other basic reasons which according to the Bank assessment will hamper the loan
	repayment.
Documents to be	1. Copy of State Register certificate, transcript on the executive authority is
presented by legal	mandatory or a statement given by Unified State Register (the latter may not be
entities	required if the Bank receives the given information electronically in defined order).
	2. State Register statement on participants, replacement of the director, and
	amendments to charter (the information may not be required if the Bank receives
	the given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository of Armenia OJSC
	and State Register statement on replacement of the director, and amendments to
	charter (the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in case
	where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank receives the
	given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if the
	information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary, approved
	(sealed or stamped) by applicable tax authority (copy).
	6. Statement of settlements with State budget or statement on liabilities to State
	budget from the tax authority of relevant location (mandatory for loans exceeding
	AMD 10 mln or foreign currency equivalent thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.

# 10. Passport (copy), 11.Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision) 16. Other documents if necessary. Documents to be 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not presented by sole be required if the Bank receives the given information electronically in entrepreneurs defined order). 2. List of fixed assets (if necessary) 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Statement on ban from Real Estate Cadastre Department (after lending decision) 12. Other documents, if necessary. Documents to be 1. Identity documents of the borrowers, pledgers and guarantors (copy), presented by 2. Documents containing the borrower and guarantor public service number (copy), individuals 3. Documents proving the ownership of the assets (copy), 4. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse), 5. List of fixed assets (if necessary), 6.Documents confirming the ownership of the loan collateral (copy) (the latter may not be required if the Bank receives the given information electronically in defined order), 7.Ownership certificate, in case of real estate collateral (copy) (the latter may not be required if the Bank receives the given information electronically in defined order), 8. After lending decision - Statement on ban from Real Estate Cadastre Department (original) (the latter may not be required if the Bank receives the given information electronically in defined order). 9. Other documents if necessary.

## Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

## Attention!

Early repayment is allowed for which no penalties or fines are applied.

Interest is calculated on the loan balance.

## Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent foreign currency loans).

## Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

## Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

COMMERCIAL LC	ANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT
Loan purpose	Acquisition of solar power systems and solar water heaters
Loan type	Commercial
Loan currency	AMD
Loan amount	<ul> <li>Minimum AMD 1.000.000</li> <li>Maximum 80.000.000 AMD for the financing of solar heaters and up to 150 kW solar power plants</li> <li>Maximum AMD 200,000,000, but not more than 80% of the total cost of the project for the financing of solar power stations of 150 kW - 500 kW</li> </ul>
Annual interest rate	8.5%  Actual interest rate- 9.32-18.43% (in case of loans up to AMD 5 mln.)
Commission fee	Not defined
Withdrawal fee	0.3%, minimum AMD 1000
Loan term	24-120 months
Loan redemption frequency and procedure	Monthly- Equally (annuitant), or non-equally (differential),
Security	Chattels or real estate Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 80%
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)
Guaranty	<ul> <li>Real estate security is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type</li> <li>Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount</li> <li>The minimum of the loan amount and the maximum of the pledged estate</li> </ul>

	assessed value are taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and
real course appraisar	cooperating with the Bank, according to the tariff determined by the latter,
	which may vary from:
	• In case of car – AMD 15.000-20.000
	• In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration
Common arrangement enpenses	of the real estate in subdivisions of Cadastral territory) are covered by the
	borrower
	pledged vehicle notary fee - AMD 12000
	RA Police Fee (barrage and for pledge of real estate ) - AMD 5.000
	• pledged real estate notary fee - AMD 15.000
	Joint reference (on restrictions against real estate) - AMD 10.000
	Certificate on the registration of right to real estate- AMD 27.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
-	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge)
Requirements to Borrower	Resident sole entrepreneur.
	Resident corporate entity
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, and other payments) is applied.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);  Positive credit history (if available);
	Reliability of the submitted documents;  Reliability of the submitted documents;
	Positive assessment of the client's financial position
<b>T.</b>	Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.  The Control of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	<ul><li>Non-credibility of the presented documents.</li><li>Insufficient liquidity of the loan security</li></ul>
	<ul> <li>Not presenting the required documents within the predefined</li> </ul>
	timeframe.
	<ul> <li>Negative conclusion of the loan register.</li> </ul>
	<ul> <li>Other basic reasons which according to the Bank assessment will</li> </ul>
	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory (the document may not be required if the
	Bank receives the given information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the document may not be required if the
	Bank receives the given information electronically in defined
	Dank receives the given information electronically in defined

order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. (the document may not be required if the Bank receives the given information electronically in defined order).

The information listed in paragraph 2 is not required for corporate entities in case where the decision on borrowing may be made by the director;

- 3. Charter (reviewed) (the given document may not be required if the bans receives the information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required),
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 7. List of fixed assets (if necessary);
- 8. Tax code (copy); TIN;
- 9. Licenses (copy);
- 10. Passport (copy);
- 11. Documents supporting the ownership right to the property offered as loan security;
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 13. Bank account statement (if necessary);
- 14. Statement of accounts receivable and payable (with breakdown if necessary):
- 15. Construction, water usage permission copies and copies of other necessary permissions
- 16. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 17. Statement on ban from Real Estate Cadastre Department (after lending decision).
- 18. Other documents, if necessary

# Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 5. Licenses (copy);
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;

8. In case of collateral owned by individual, certificate of marriage
(divorce, death of spouse);
9. Bank account statement (if necessary).
10. Statement of accounts receivable and payable (with breakdown if
necessary)
11. Copies of construction, water usage and other necessary permissions
12. The conclusion of the Armenian-German "Renewable Energy
Development" Fund Project financial and technical advisers;
13. Statement on ban from Real Estate Cadastre Department (after
lending decision).
14.Other documents, if necessary

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

## Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

## Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

#### Attention!

Interest is calculated on the loan balance.

#### Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link -  $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$ 

LO	ANS PROVIDED FOR TRADE PROMOTION					
Loan purpose	Trade promotion					
Loan type	Commercial					
Loan currency	USD, EUR (Exchange rate fluctuations may have an impact on the					
	redemptions of loans denominated in foreign currency, the risk of which					
	shall be borne by you)					
Loan amount	Minimum USD 12.000 or equivalent in EUR					
	Maximum amount of the loan is conditioned by :					
	Purpose of the loan					
	Customer's creditworthiness,					
	Loan security offered by customer,					
	Loan risk assessment,					
	<ul> <li>Regulatory requirements set by Central Bank of RA and by</li> </ul>					
	international agreements.					
Annual interest rate	6.5%-9%					
Loan term	1-36 months					

Monthly- Equally (annuitant), or non equally (differential),   It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.   Chattels or real estate Other pledge acceptable by the Bank     Maximum 80%     Cashless     Guaranty   Cashless     Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type	Commission fee	Not defined
Chattels or real estate Other pledge acceptable by the Bank Loan to pledge value ratio Grant way Cashless Grant way  Cashless Grant way  Assistant determined by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15 - 0.296 based on collateral type  Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff etermined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.  Real estate appraisal  Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  In case of car - AMD 15.000-20.000  In case of real estate - AMD 20.000-200.000  All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  pledged eveluce notary fee - AMD 12.000 RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00 pledged real estate notary fee - AMD 15.000 pledged real estate notary fee - AMD 15.000 pledged real estate notary fee AMD 15.000 ARMECONOMBANK OJSC Head office and branches For large loans up to 25 working days For meditum, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  Resident sole entrepreneur. Corporate entity  Term of the activity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.  Penalties  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 month AMD 1.500 3. 12 months AMD 2.500 12 months AMD 2.500	·	
Other pledge acceptable by the Bank  Maximum 80%  Grant way  Cashless  • Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15 · 0.2% based on collateral type • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount  The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.  Real estate appraisal  Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  In case of car - AMD 15.000-20.000  In case of real estate - AMD 20.000-200.000  All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  Pledged vehicle notary fee - AMD 12.000  RA Police Fee (barrage and for pledge of real estate) - AMD 5.00  pledged real estate notary fee - AMD 15.000  Pledged cale estate notary fee - AMD 15.000  Cortificate on the registration of right to real estate - AMD 27.000  ARMECONOMBANK OJSC Head office and branches  For large loans up to 25 working days  For medium, small and micro loans up to 20 working days following the receipt of registration right over the pledge)  Borrowers' requirements  Real estate in the loan is provided within 2 working days following the receipt of registration of right to real estate of the registration of right to real estate or registration in fight to ver the pledge)  Resident sole entrepreneur.  Corporate entity  Term of the activity  In case of trade no less than 3 months prior.  In case of production and service field no less than 6 months.  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other paymen	procedure	
Cash to pledge value ratio   Cashless	Security	Chattels or real estate
Grant way  Guaranty  Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type  Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.  Real estate appraisal  Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  In case of car - AMD 15.000-20.000  In case of eal estate - AMD 20.000-200.000  Alt the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 pledged real estate notary fee - AMD 15.000 Pledged real estate notary fee - AMD 15.000 Certificate on the registration of right to real estate - AMD 27.000  ARMECONOMBANK OJSC Head office and branches For large loans up to 25 working days For medium, small and micro loans up to 20 working days for registration right over the pledge)  ARMECONOMBANK OJSC Head office and branches For large loans up to 25 working days following the receipt of registration right over the pledge)  Real estate appraisal  Penalties  For acch overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 months AMD 1.500 3-12 months AMD 2.500 12 months and more AMD 5.000		
Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type     Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount     The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.  Real estate appraisal     Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:     In case of car - AMD 15.000-20.000     In case of real estate - AMD 20.000-20.000  All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:     pledged vehicle notary fee - AMD 12.000     RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00     pledged real estate notary fee - AMD 15.000     plotting real estate in subdivisions of Cadastral territory) are covered by the borrower:     pledged real estate notary fee - AMD 15.000     RA Police Fee (barrage and for pledge of real estate) - AMD 5.00     pledged real estate notary fee - AMD 15.000     Certificate on the registration of right to real estate - AMD 27.000  ARMECONOMBANK OJSC Head office and branches  For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  Borrowers' requirements  • Resident sole entrepreneur. • Corporate entity  Term of the activity  I nease of trade no less than 3 months prior.  I nease of production and service field no less than 6 months.  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credi		
company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type  • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.  Real estate appraisal  Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  • In case of car - AMD 15.000-20.000  • In case of real estate - AMD 20.000-200.000  Collateral arrangement expenses  All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  • pledged vehicle notary fee - AMD 15.000 • RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00 • pledged real estate notary fee - AMD 15.000 • Dedged real estate notary fee - AMD 15.000 • Certificate on the registration of right to real estate - AMD 27.000  ARMECONOMBANK OJSC Head office and branches  For large loans up to 25 working days  For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  • Resident sole entrepreneur. • Corporate entity  Term of the activity  ✓ In case of trade no less than 3 months prior.  ✓ In case of trade no less than 3 months prior.  ✓ In case of production and service field no less than 6 months.  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 months AMD 1.5000  3-12 months and more AMD 5.000	<u> </u>	
Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:    In case of car - AMD 15.000-20.000     In case of real estate - AMD 20.000-200.000     All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:    Pledged vehicle notary fee - AMD 12.000     RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00     Pledged real estate notary fee - AMD 15.000     Pledged real estate notary fee - AMD 15.000     Joint reference (on restrictions against real estate) - AMD 10.000     Certificate on the registration of right to real estate - AMD 27.000     ARMECONOMBANK OJSC Head office and branches	Guaranty	company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type  • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount  The minimum of the pledged estate assessed value and loan amount is taken
cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  In case of car - AMD 15.000-20.000  In case of real estate - AMD 20.000-200.000  All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  pledged vehicle notary fee - AMD 12.000  RAP Police Fee (barrage and for pledge of real estate) - AMD 5.00  pledged real estate notary fee - AMD 15.000  Joint reference (on restrictions against real estate) - AMD 10.000  Certificate on the registration of right to real estate- AMD 27.000  ARMECONOMBANK OJSC Head office and branches  For large loans up to 25 working days  For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  Borrowers' requirements  Resident sole entrepreneur.  Corporate entity  Term of the activity  In case of trade no less than 3 months prior.  In case of production and service field no less than 6 months.  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 month transactions- free of charge  1-3 months AMD 1.500  3-12 months AMD 2.500  12 months and more AMD 5.000		
All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  • pledged vehicle notary fee - AMD 12.000  • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00  • pledged real estate notary fee - AMD 15.000  • Joint reference (on restrictions against real estate) - AMD 10.000  • Certificate on the registration of right to real estate- AMD 27.000  Loan arrangements is realized  ARMECONOMBANK OJSC Head office and branches  Per large loans up to 25 working days  For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  Borrowers' requirements  • Resident sole entrepreneur. • Corporate entity  Term of the activity  ✓ In case of trade no less than 3 months prior.  ✓ In case of production and service field no less than 6 months.  Penalties  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Up to 1 month transactions- free of charge  1-3 months AMD 1.500  3-12 months AMD 2.500  12 months and more AMD 5.000	Real estate appraisal	cooperating with the Bank, according to the tariff determined by the latter, which may vary from:  • In case of car - AMD 15.000-20.000
of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  • pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00 • pledged real estate notary fee - AMD 15.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000  Loan arrangements is realized  ARMECONOMBANK OJSC Head office and branches  Decision period  For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  Borrowers' requirements  • Resident sole entrepreneur. • Corporate entity  Term of the activity  ✓ In case of production and service field no less than 6 months.  Penalties  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Statement provision  Up to 1 month transactions- free of charge  1-3 months AMD 1.500  3-12 months AMD 2.500  12 months and more AMD 5.000	Callatarral arrangement arrangement	
For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  ■ Resident sole entrepreneur. ■ Corporate entity  Term of the activity  ✓ In case of trade no less than 3 months prior.  ✓ In case of production and service field no less than 6 months.  Penalties  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Statement provision  Up to 1 month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000		of the real estate in subdivisions of Cadastral territory) are covered by the borrower:  • pledged vehicle notary fee - AMD 12.000  • RA Police Fee (barrage and for pledge of real estate ) - AMD 5.00  • pledged real estate notary fee - AMD 15.000  • Joint reference (on restrictions against real estate) - AMD 10.000  • Certificate on the registration of right to real estate- AMD 27.000
For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)  ■ Resident sole entrepreneur.  ■ Corporate entity  Term of the activity  ✓ In case of trade no less than 3 months prior.  ✓ In case of production and service field no less than 6 months.  Penalties  For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.  Statement provision  Up to 1 month transactions- free of charge 1-3 months AMD 1.500 3-12 months AMD 2.500 12 months and more AMD 5.000	Loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
<ul> <li>Corporate entity         Term of the activity         ✓ In case of trade no less than 3 months prior.         ✓ In case of production and service field no less than 6 months.     </li> <li>Penalties</li> <li>For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.</li> <li>Statement provision</li> <li>Up to 1 month transactions- free of charge         <ul> <li>1- 3 months AMD 1.500</li> <li>3- 12 months AMD 2.500</li> <li>12 months and more AMD 5.000</li> </ul> </li> </ul>	-	For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
outstanding amount (credit, interest, and other payments) is imposed.  Statement provision  Up to 1 month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000	Borrowers' requirements	<ul> <li>Corporate entity</li> <li>Term of the activity</li> <li>✓ In case of trade no less than 3 months prior.</li> </ul>
Statement provision  Up to 1 month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000	Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	Statement provision	Up to 1 month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500
	Positive decision grounds	Positive credit history (if available);

# Reliability of the submitted documents; Positive evaluation of the client's financial position analysis • Availability of a collateral and / or guarantee acceptable to the Bank. Negative decision periods Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose Non-credibility of the presented documents. Insufficient liquidity of loan security. Not presenting the required documents within the predefined timeframe Pollution or damage to the environment caused by customer's activity. Customer's negative credit history • Other reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive Documents to be presented by legal entities authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director; 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory

- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),

thereof).

11. Documents supporting the ownership right to the property offered as loan security.

for loans exceeding AMD 10 mln or foreign currency equivalent

12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).

	13. Bank account statement (if necessary).
	14. Statement of accounts receivable and payable (with breakdown if
	necessary)
	15. Agreement (copy) with supplier and invoice for import of goods.
	16. Statement on ban from Real Estate Cadastre Department (after
	lending decision).
	17.Other documents, if necessary
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory.(the document may not be required if the
	Bank receives the given information electronically in defined order)
	2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof).
	5. Licenses(if any) (copy),
	6. Passport (copy),
	7. Documents supporting the ownership right to the property offered as
	loan security,
	8. In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse).
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown if
	necessary)
	11. Agreement (copy) with supplier and invoice for import of goods.
	12. Statement on ban from Real Estate Cadastre Department (after
	lending decision).
	13.Other documents, if necessary

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

## Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

# Attention!

Interest is calculated on the loan balance.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link -  $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$ 

LOANS GRANTED FOR EXPORT FINANCING				
Loan purpose Export financing				
Loan type Commercial				
Loan currency	oan currency USD, EUR (Exchange rate fluctuations may have an impact on the			
redemptions of loans denominated in foreign currency, the risk of which				

	shall be borne by you)
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but no more
	than the amount of the insurance after being reduced by non-refundable
	amount.
	Minimum loan amount- foreign currency equivalent to AMD 1.000.000
Annual interest rate	7%-9%
T .	Actual interest rate 7.45-14.57%
Loan term	The maximum term of the loan - the repayment term of the receivables plus
	180 calendar days, but no more than 12 months Minimum term - 6 months
Loan redemption frequency and	Redemption of the Principle- at the end of the deadline
procedure	Redemption of interests - monthly
Security	Accounts receivable as collateral
Security	Guaranty of founders
Loan to pledge value ratio	Maximum - 90%
Grant way	Cashless
Commission fee	Not defined
Guaranty	The insurance is realized by EXPORT INSURANCE AGENCY OF ARMENIA
,	ICJSC. The tariffs range from 6-15% of the invoice of the export.
The loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge).
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, other payments) shall be imposed
	against the amounts not paid when due.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months - AMD 1.500
	3- 12 months- AMD 2.500
Desirius desirius successida	12 months and more - AMD 5.000
Positive decision grounds	<ul><li>Positive credit history (if available);</li><li>Reliability of the submitted documents;</li></ul>
	<ul> <li>Reliability of the submitted documents,</li> <li>Positive evaluation of the client's financial position analysis</li> </ul>
	<ul> <li>Availability of collateral and / or collateral acceptable to the Bank.</li> </ul>
Borrowers' requirements	Resident sole entrepreneur.
borrowers requirements	Resident corporate entity
	Term of activity
	✓ In case of trade no less than 3 months prior.
	✓ In case of production and service field no less than 6 months.
Negative decision grounds	Negative assessment of the customer's financial condition.
	<ul> <li>Insufficient profitability of the presented project, insufficient</li> </ul>
	argumentation of the loan purpose
	Non-credibility of the presented documents.
	Insufficient liquidity of loan security.
	<ul> <li>Not presenting the required documents within the predefined</li> </ul>
	timeframe

# Pollution or damage to the environment caused by customer's activity Customer's negative credit history • Other reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive authority Documents to be presented by legal entities is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) 2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director 3. Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN 9. Licenses (if any), (copy), 10. Passport (copy), 11. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 12. Bank account statement (if necessary). 13. Export invoice 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Insurance certificate given by Export insurance agency of Armenia **ICJSC** 16. Other documents, if necessary 1. Copy of State Register certificate, transcript on the executive Documents to be presented by legal authority is mandatory.(the document may not be required if the entities Bank receives the given information electronically in defined order) Tax code (copy); TIN 2. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) Statement of settlements with State budget or statement on liabilities

to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent

	thereof)
5.	Licenses (if any), (copy),
6.	Passport (copy),
7.	In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse)
8.	Bank account statement (if necessary).
9.	Export invoice
10.	Statement of accounts receivable and payable (with breakdown if
	necessary)
11.	Insurance certificate given by Export insurance agency of Armenia
	ICJSC
12.	Other documents, if necessary

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

## Attention!

Early loan repayment is allowed for which no fines and penalties are charged.

## Attention!

Interest is calculated on the loan balance.

## Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

## Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

#### Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

COMMERCIAL LOAN GRANTED UNDER FUND COLLATERAL								
Loan purpose	Loans provided for economic, commercial, service rendering, business							
	expansion and development purposes.							
Loan type	Commercial							
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an impact							
	on the redemptions of loans denominated in foreign currency, the risk of							
	which shall be borne by you)							
Loan amount	Minimum amount AMD 10.000 or equivalent foreign currency							
	The maximum loan amount is due to:							
	· The purpose of the loan							
	<ul> <li>From the loan security offered by the client,</li> </ul>							
	<ul> <li>The requirements of the normative field defined by the CB of the</li> </ul>							
	RA under international agreements							
Loan to pledge value ratio	Currency of	Loan currency						
	pledged							

	monetary fund	ls					
			In case of monthly payment of interest				
			AMD	USD	EUR	RUB	
	AMD		95%	50%	50%	-	
	USD		50%	95%	50%	-	
	EUR		50%	50%	95%	-	
	RUB		50%	-	_	95%	
	Currency of pledged monetary funds		Loan currency				
			In case of interest payment in advance *				
			AMD	USD	EUR	RUB	
	AMD		100%	50%	50%	-	
	USD		50%	100%	50%	-	
	EUR		50%	50%	100%	-	
	RUB		50%	_	-	100%	
	* In case of providing a credit line there is no requirement to charge interest in advance.						
Annual interest rate	Currency of pledged monetary funds	pledged monetary					
		AMD		USD	EUR	RUB	
				Pledged funds'	interest rate plus		
	AMD		+4%	+2%	+2%	-	
	USD	+4%, min 14%		+4%	+4%	-	
	EUR	+4%, min 14%		+5%	+4%	-	
	RUB	+4%, min 14%		-	-	+4%	
Loan term	Actual interest rate AMD- 7.23-16.08% Currency- 4.28-12.68% From 1 month to the term of the deposit deadline (loan repayment term						
	cannot exceed the deadline for the term deposit).						
Commission fee	Not defined						
Withdrawal fee	Not defined						
Loan redemption frequency and	Principal loan a	mou	nt repaym	ents are maid m	onthly or at the	end of the	
procedure	deadline.		- ·		•		
-	Loan interest repayments are maid monthly or in advance.						
Security	Term bank dep			,			
	Customer's current account funds.						
Grant way				red to the curre		1	

	encashed)
Loan arrangement is realized	"ARMECONOMBANK" OJSC head office and branches
Decision period	Up to 2 banking days
Borrowers' requirements	Resident sole entrepreneur
	Registered corporate entity
	Has monetary fund/ term deposits in the Bank
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> </ul>
	Reliable submitted documents;
Negative decision grounds	Customer's negative credit history.
	Other reasons which according to the Bank assessment will hamper
	the loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500 12 months and more -AMD 5.000
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)  2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.  The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director  3. Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order)  4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).  5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).  6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)  7. Tax code (copy); TIN
	8. Licenses (if any), (copy),
	9. Passport (copy),
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown if
	necessary)
	12. Other documents, if necessary
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory.(the document may not be required if the

1	
	Bank receives the given information electronically in defined order)
	2. Tax code (copy); TIN
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof)
	5. Licenses (if any), (copy),
	6. Passport (copy),
	7. Bank account statement (if necessary).
	8. Statement of accounts receivable and payable (with breakdown if
	necessary)
	9. Other documents if necessary.

In case of loans provided in foreign currency by the pledge of foreign currency, the average exchange rate of the given foreign currency issued by the Central Bank of the Republic of Armenia as of the date of granting the loan shall be taken into account.

## Attention!

Early loan repayment is allowed for which no fines and penalties are charged

#### Attention!

Interest is calculated on the loan balance.

#### Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

## Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

## Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

COMMERCIAL LC	OAN/ CREDIT LINE PROVIDED BY ACCOUNT TURNOVER					
Loan purpose	Loans provided for economic, commercial, service rendering, business					
	expansion and development purposes.					
Loan type	Commercial					
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an impact					
	on the redemptions of loans denominated in foreign currency, the risk of					
	which shall be borne by you)					
Loan amount	AMD 100.000-3.000.000 or equivalent currency, moreover the maximum					
	amount of the loan may amount to maximum 30% of the customer's bank					
	account turnover implemented in the last year (if the account opening date is					

	Fι	less than a year, then the calculation is made for the given period). Furthermore, while calculating the turnover of the account the loans,								
		borrowings, as well as other such kind of debts credited to the customer's								
	ac	coun	t will not l	be taken in	to accoun	t				
Annual interest rate										
		Loan Credit line								
			Term	6-12	13-18	19-24	6-12	13-18	19-24	
			AMD	months	months	months	months	months	months	
		res	AMD	15%	16%	17%	16%	17%	18%	
		Interes	USD	13%	14%	15%	14%	15%	16%	
			EUR	11%	12%	13%	12%	13%	14%	
Actual interest rate		an								
			8.31-22.4							
			cy- 13.71-	20.01%						
		redit	_							
			9.48-23.6							
Loan term			cy- 14.84- onths	21.21%						
Commission fee				he loan am	ount					
Withdrawal fee										
withdrawai fee	AMD- 0.3%, minimum AMD 1000 USD- 2%, minimum AMD 1000									
The interest on the unused part		EUR- 1%, minimum AMD 1000 Annual 1% is calculated against the unused part of the loan								
Loan redemption frequency and				(annuitan						
procedure			, ,	•	,,	1 , (		,,		
Security	Ca	Cash facilities available on the customer's account and guaranty of at least 2								
	in	divid	uals							
Grant way	Ca	Cashless (the money is transferred to the current account and can be								
		ithdr								
Loan arrangement is realized		ARMECONOMBANK OJSC Head office and branches								
Decision period	U:	p to 2	working							
Borrowers' requirements		•		sole entrep						
		•		legal entity k account		1.				
Positive decision grounds		•		redit histo						
rositive decision grounds		•		ubmitted o	-					
		•		valuation (		•	ial positio	n analysis		
		•		ty of colla				•	Bank.	
Negative decision grounds		•		•			ar accepto			
<b>g</b>		<ul><li>Customer's negative credit history.</li><li>Insufficient financial flows,</li></ul>								
		•		sons whic	•	ng to the	Bank asse	ssment wi	ill hamper	
	the loan repayment.									
Penalties	F	or ea	ch overd	ue day a	penalty ir	the amo	ount of 0	.13% (dai	ly) of the	
				unt (credit			payments	) is impose	ed.	
Statement provision				ransactions	- free of c	harge				
	1	- 3 m	onths -AN	ID 1.500						

	0. 10
	3- 12 months - AMD 2.500
Documents to be presented by legal entities	<ol> <li>Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order),</li> <li>State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.</li> <li>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director</li> <li>Charter (reviewed). (this document may not be required if the Bank receives the given information electronically in defined order)</li> <li>Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).</li> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).</li> <li>Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)</li> <li>Tax code (copy); TIN</li> <li>Licenses (if any), (copy),</li> <li>Passport (copy),</li> <li>Bank account statement (if necessary)</li> <li>Statement of accounts receivable and payable (with breakdown if</li> </ol>
	necessary)
	12. Other documents, if necessary
Documents to be presented by sole entrepreneurs	<ol> <li>Cother documents, if necessary</li> <li>Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order),</li> <li>Tax code (copy); TIN</li> <li>Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).</li> <li>Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)</li> <li>Licenses (if any), (copy),</li> <li>Passport (copy),</li> <li>Bank account statement (if necessary)</li> <li>Statement of accounts receivable and payable (with breakdown if necessary)</li> <li>Other documents if necessary.</li> </ol>

Early loan repayment is allowed for which no fines and penalties are charged.

## Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

## Attention!

Interest is calculated on the loan balance.

## Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans).

# Attention!

The exchange rate fluctuations may have an impact on the loan redemptions.

## Attention!

The USD (USD 1 = AMD 523.76) and Euro (EUR 1 = AMD 636.84 AMD) exchange rates issued by the CBA as of 12.01.2021 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may be changed depending on the rate of exchange rate published on the CBA official website.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following. link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

			START-U	JP				
Loan purpose	L	Loans provided for establishment, expansion and development of business						
	st	start-ups.						
Loan type	С	omme	ercial					
Loan currency	A	MD a	nd foreign curr	ency (Exchan	ge rate fluc	tuations may	have an impact	
		on the redemptions of loans denominated in foreign currency, the risk of						
	_	which shall be borne by you)						
Loan amount			1.000.000 or equ		•			
	1	Maxin	num amount of		nditioned b	y:		
		•	Purpose of the					
		•	Customer's cre					
		•	Loan security of	•	tomer,			
		•	Loan risk assess	,				
		•	Regulatory req		by Central	Bank of RA	and by	
			international a	greements.				
Annual interest rate	Loan							
			Term (days)	912-1095	1096-	1826-	2556-	
					1825	2555	3650	
		es	AMD	13%	14%	15%	16%	
		Interes	USD	10%	11%	12%	13%	
		In	EUR	9%	10%	11%	12%	
Actual interest rate	A	MD-1	14.74-17.89%					
	Foreign currency- 11.37-14.41%							
Loan term	9	12-36	50 days, moreov	er pledged re	al estate loc	cated in the r	ural area of RA to	
	extend the loan with a maximum maturity of 1825 days.							
Commission fee	F	lat fee	e-0.5% of the $l$	oan amount				
Application study fee	Flat fee- AMD 5000							

Loan to pledge value ratio	RA residents 70%, rural areas 50%
Interest rate on residual part	For the residual credit line, an annual interest rate of 0% is imposed.
Loan redemption frequency and procedure	Monthly- equally (annuitant), or non-equally (differential),
Security	Real estate
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)
The loan arrangement is realized	ARMECONOMBANK OJSC Head Office and branches. With the exception of Nairi MC, Rossia-1 and Araratyan branches.
Withdrawal fee	0.3% minimum AMD 1000
Decision period	Up to 10 working days
Borrowers' requirements	<ul> <li>Resident sole entrepreneurs</li> <li>Resident legal entity</li> <li>The borrower must invest at least 30% of the funded project.</li> <li>The existence of a co-borrower who must be an actual beneficiary of the Enterprise or a member of the latter's family.</li> </ul>
Positive decision grounds	<ul> <li>Positive credit history (if available);</li> <li>Reliable submitted documents;</li> <li>Availability of collateral and / or collateral acceptable to the Bank;</li> <li>Reasonable and realizable business plan.</li> </ul>
Negative decision grounds	<ul> <li>Customer's negative credit history.</li> <li>Insufficient financial flows,</li> <li>Other reasons which according to the Bank assessment will hamper the loan repayment.</li> </ul>
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge 1- 3 months - AMD 1.500 3- 12 months - AMD 2.500 12 months and more - AMD 5.000
Documents to be presented by legal entities	<ol> <li>Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order),</li> <li>State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.</li> <li>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director</li> <li>Charter (reviewed). (this document may not be required if the Bank receives the given information electronically in defined order)</li> <li>Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).</li> <li>Set of financial reports for the latest accounting period. If necessary,</li> </ol>

	approved (sealed or stamped) by applicable tax authority (copy).
	7. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof)
	8. Tax code (copy); TIN
	9. Licenses (if any), (copy),
	10. Passport (copy),
	11. Bank account statement (if necessary)
	12. Statement of accounts receivable and payable (with breakdown if
	necessary)
	13. Other documents, if necessary
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory.(the document may not be required if the
1	Bank receives the given information electronically in defined order),
	2. Tax code (copy); TIN
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof)
	5. Licenses (if any), (copy),
	6. Passport (copy),
	7. Bank account statement (if necessary)
	8. Statement of accounts receivable and payable (with breakdown if
	necessary)
	9. Other documents if necessary.

As an additional loan security means, the Bank may also require the guaranty of one or more persons

## Attention!

Interest is calculated on the loan balance.

## Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link -  $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$ 

## Attention!

To get acquainted with the general information, please visit the link- <a href="https://www.aeb.am/hy/arevtrayin">https://www.aeb.am/hy/arevtrayin</a> 0/

COMMERCIAL CAR LOAN					
Loan purpose	Commercial loan for the purchase of cars from "FORMA" and "MEGA" companies.				
Loan type	Commercial, the loan is provided within the framework of the following lending				

	1								
	prog	programs:							
	<ul><li>&lt;<women business="" in="">&gt;,</women></li></ul>								
	•	• GAF project,							
		GAF SME project for business women,							
		<ul> <li>«Energy efficiency</li> </ul>							
Loan currency	AMI	,							
Loan amount	Min	imum AMD 5.000.00	1						
	Max	ximum amount is due	to						
		<ul> <li>Customer's credity</li> </ul>							
		<ul> <li>Loan security offe</li> </ul>	*	er					
		<ul> <li>Loan risk assessme</li> </ul>	•	,					
			*	Central Bank of RA ar	ad by international				
	`		ements set by	Central Dank Of IVA at	id by international				
A		agreements.							
Annual interest rate			1	T					
		Deposit (from the		minimum 20%					
		acquired value)	10%						
		Term	12-24	25-48 months					
			months						
		Annual interest	8%	9%					
		rate							
Loan term	12-4	12-48 months							
Minimum prepayment	10%								
Loan redemption frequency	Mon								
Loan redemption procedure		thly- equally (annuita	ant), or non-ed	qually (differential).					
Security		chased car	, 01 11011 0	quary (urrerendary)					
Loan to pledge value ratio		imum 90% of the cost	t of the purcha	sed					
Grant way	Cash		<u> </u>						
Withdrawal fee		o, minimum AMD 100	00						
Commission fee		defined							
Security			out at the cu	stomer's expense by a	an insurance company				
becarity					by the latter. Tariffs				
		nge from 2.5-3% of th			by the latter. raining				
Collateral arrangement	141	<u> </u>			e Bank, which has a				
expenses			O		latter's tariff - 15,000-				
стрепосо		20,000 AMD,	by the legislati	on or the IVA, at the	iaciei 5 taiiii - 13,000-				
	<ul> <li>The evaluation of the value of the car is based on the application submitted</li> </ul>								
	by the partner companies selling cars in the primary market, which can be								
Colletowal magisturation	up to 30 days old on the day of the loan.  All the expenses related to the collateral formation (notarization, registration of the								
Collateral registration		-			_				
expenses				erritory) are covered	by the borrower:				
	•	pledged vehicle n	•		AMD F CCC				
• • • •				oledge of real estate) -	AMD 5.000.				
Loan arrangement is realized		MECONOMBANK OJ		e and branches					
Decision period		large loans up to 25 w	· .						
	For	For medium, small and micro loans up to 20 working days (in case of collateral							
		loan is provided witl tover the pledge).	nin 2 working	days following the	receipt of registration				

Borrowers' requirements	Resident sole entrepreneurs
	Resident legal entity
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding
	amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	Positive evaluation of the client's financial position analysis
	Availability of a collateral and / or guarantee acceptable to the Bank.
Negative decision periods	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose
	Non-credibility of the presented documents.
	Insufficient liquidity of loan security.
	Not presenting the required documents within the predefined timeframe
	Pollution or damage to the environment caused by customer's activity.
	Customer's negative credit history
	Other reasons which according to the Bank assessment will hamper the
	loan repayment.
Documents to be presented	1. Copy of State Register certificate, transcript on the executive authority is
by legal entities	mandatory or a statement given by Unified State Register (the latter may
7 8	not be required if the Bank receives the given information electronically in
	defined order).
	2. State Register statement on participants, replacement of the director, and
	amendments to charter (the information may not be required if the Bank
	receives the given information electronically in defined order). In case of
	joint stock companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement of the
	director, and amendments to charter (the information may not be required
	if the Bank receives the given information electronically in defined order).
	3. The information listed in paragraph 2.1 is not required for corporate
	entities in case where the decision on borrowing may be made by the
	director;
	4. Charter (reviewed) (the document may not be required if the Bank receives
	the given information electronically in defined order)
	5. Authority's decision on borrowing, and pledging property (necessary if the
	information listed in paragraph 2 is required).
	6. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	7. Statement of settlements with State budget or statement on liabilities to
	State budget from the tax authority of relevant location (mandatory for
	loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	8. List of fixed assets (if necessary).
	9. Tax code (copy); TIN.,
	(

	10. Licenses (copy), if any.
	11. Passport (copy),
	12. Documents supporting the ownership right to the property offered as loan security.
	13. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	14. Bank account statement (if necessary).
	15. Statement of accounts receivable and payable (with breakdown if necessary)
	16. Agreement (copy) with supplier and invoice for import of goods.
	17. Statement on ban from Real Estate Cadastre Department (after lending decision).
	18.Other documents, is necessary
Documents to be presented	1. Copy of State Register certificate, transcript on the executive authority is
by sole entrepreneurs	mandatory.(the document may not be required if the Bank receives the
, , , , , , , , , , , , , , , , , , ,	given information electronically in defined order)
	2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	4. Statement of settlements with State budget or statement on liabilities to
	State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	5. Licenses(if any) (copy),
	6. Passport (copy),
	7. Documents supporting the ownership right to the property offered as loan
	security,
	8. In case of collateral owned by individual, certificate of marriage (divorce,
	death of spouse).
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown if
	necessary)
	11. Agreement (copy) with supplier and invoice for import of goods.
	12.Statement on ban from Real Estate Cadastre Department (after lending
	decision).

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

13. Other documents, if necessary

## Attention!

Interest is calculated on the loan balance.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link -  $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$ 

Loans provided within the framework of the first measure to neutralize the economic effects of the coronavirus approved by the decision of the Government of the Republic of Armenia

Loan purpose		Payments to the borrower's staff or equivalent payments								
		Payments of taxes, duties and mandatory payments to the state or community budget								
		Purchase or import of raw materials								
		<ul> <li>Purchase or import of new devices or machinery</li> <li>Public utility payments, import of food and medicines</li> </ul>								
E:										
Financing type		•	the followi	ing forms of fir	iancing is	аррисавіе т	o each Borrower:			
			nancing,							
		• Subs	•							
Loan type		commercial	iuy							
Loan currency			e of co-fina	ncing tool also	USD or F	:UR				
Loan amount				0.000 or equiva			·			
Annual interest	t rate and		001 300.000	o.ooo or equiva	10101	sir currency				
	Curren		Amount	Max	cimum anı	nual interes	t rate** according	to the r	urpose	2
	су		* (AMD	Salary	Tax		Equipment fee	Utilit		Import
	′	Redempt	or	payment	payme	Purchas	1 1			of food
		ion	equivale	1 /	nt	e or				and
		period	nt			import				medicine
		(months)	foreign			of raw				
			currenc			material				
			y)							
			5.000.00							
	AMD	6-24	1-	11.38%	11.38	11.38%	11.38%	11.3	8%	11.38%
	TIVID	0 21	250.000.	11.5070	%	11.5070	11.5070	11.0	070	11.5070
			000							
			5.000.00							
	USD	6-24	1-	8.6%	8.6%	8.6%	8.6%	8.6	%	8.6%
			125.000.							
Subsidy			000		1					
			5.000.00							
	EUR	6-24	1- 125.000.	8.6%	8.6%	8.6%	8.6%	8.6	%	8.6%
			000							
	Subsidy amount and term									
		AMD		ths complete	ly com	pletely	7%	6%	10%	8%
	Forei	ign currency	6 mont	hs complete	ly com	pletely	6%	5%	8%	6%
	1				Т	Г		Π	ı	
D. C			5.000.00			40/	E 000/	5.83	5.83	F 000/
Refinancing	AM	D 6-24		.00 4%		4%	5.83%	%	%	5.83%
			0							
	A 7. //	D/	5 000 00	11						1
(:0-		MD/ 5.000.			_   _	220/2				
financing***	USI EU		500.000	.00 5.83%	)   3	5.83%	-	_	_	_
Grant way	L EU	Cashless (ba		<u> </u>						
JIAIIL WAY		Casiliess (Dal	iik tialisiels	)						

frequency and	✓ Provided equal repayment of the principal amount,
procedure	In case of using co-financing or refinancing tools
r	✓ Monthly equal (annuity),
	✓ Unequal (differentiated).
Security	Chattel or real estate, other collateral acceptable to the Bank
Loan to pledge value	Maximum 80%
ratio	
Commission fee	Not defined
Loan providing fee	Not defined
Penalty for the early	Not defined
loan redemption	
Withdrawal fee	Cash withdrawal is restricted
Security of the	Not defined
pledged real estate	
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank,
	according to the tariff determined by the latter, which may vary from:
	• In case of car - AMD 15.000-20.000
	• In case of real estate - AMD 20.000-200.000
Collateral	All the expenses related to the collateral formation (notarization, registration of the real estate in
arrangement expenses	subdivisions of Cadastral territory) are covered by the borrower:
	• pledged vehicle notary fee - AMD 12.000
	• RA Police Fee (barrage and for pledge of real estate) - AMD 5.000
	• pledged real estate notary fee - AMD 15.000
	Joint reference (on restrictions against real estate) - AMD 10.000
m 1	Certificate on the registration of right to real estate- AMD 27.000  ADMICONOMINATION OF THE PROPERTY OF
The loan	ARMECONOMBANK OJSC Head office and branches
arrangements are realized	
Decision period	For large loans up to 25 working days
Decision period	For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided
	within 2 working days following the receipt of registration right over the pledge).
Borrowers'	A resident PE or legal entity registered in the territory of the RA, which has been engaged in
requirements	commercial activity in the territory of the RA for at least the last year, has a good credit and tax
1	history.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit,
	interest, and other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
_	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more -AMD 5.000
Positive decision	Positive credit history: must not have overdue loan liabilities of 30 days or more in the
grounds	previous 12 months at the time of loan application,
	• During the 365 days prior to the filing date of the loan application, there should be no case of
	initiating administrative proceedings on the collection of unfulfilled tax liabilities,
	Reliability of the submitted documents,
	<ul> <li>Positive evaluation of the client's financial position analysis</li> </ul>
	Availability of collateral and / or collateral acceptable to the Bank.

# Negative decision Negative assessment of the customer's financial condition. grounds Insufficient profitability of the presented project, insufficient argumentation of the loan purpose Non-credibility of the presented documents. Insufficient liquidity of loan security. Not presenting the required documents within the predefined timeframe Pollution or damage to the environment caused by customer's activity Customer's negative credit history Other reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive authority is mandatory. (the Documents to be document may not be required if the Bank receives the given information electronically in presented by legal entities defined order) 2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. 3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director 4. Charter (reviewed). (this document may not be required if the Bank receives the given information electronically in defined order) 5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 6. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 8. List of fixed assets (if necessary). 9. Tax code (copy); TIN 10. Licenses (if any), (copy), 11. Passport (copy), 12. Documents certifying the ownership right over the pledged property 13. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 14. Bank account statement (if necessary). 15. Statement of accounts receivable and payable (with breakdown if necessary) 16. Statement on ban from Real Estate Cadastre Department (after lending decision) 17. Other documents, if necessary 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the Documents to be presented by legal document may not be required if the Bank receives the given information electronically in entities defined order) 2. Tax code (copy); TIN

stamped) by applicable tax authority (copy)

currency equivalent thereof)

5. Licenses (if any), (copy),

3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or

4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign

- 6. Passport (copy),
- 7. Documents certifying the ownership right over the pledged property
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse)
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)
- 12. Other documents, if necessary
- \* If the interest rate is not defined in this table, the lending is not carried out using the tool intended for the given purpose:

Early loan repayment is allowed for which no fines and penalties are charged

#### Attention!

Interest is calculated on the loan balance.

## Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <a href="https://aeb.am/media/2020/04/3717.pdf">https://aeb.am/media/2020/04/3717.pdf</a>

## Attention!

To get acquainted with the general information please visit the following link <a href="https://www.aeb.am/hy/arevtrayin\_0/">https://www.aeb.am/hy/arevtrayin\_0/</a>

## **GENERAL INFORMATION**

Collateral appraisal is realized by any assessment organization having a license according to the tariffs determined by the latter.

The assessment organizations are as follows:

Name	Address	Telephone		
"ANT REALTY" LLC	Tigran Mets avenue, Bld. 49, Kentron	(096) 52 25 40 (077) 52 25 46		
	adm. dis., Yerevan, RA			
«ESTATE» LLC	49 Tigran Mets av., Yerevan, RA	041-77-41-00		
RA CCI "ARMEXPERTIZA"	Garegin Nzhdeh St, 26 Bld.,Yerevan, RA	010-44-34-36, 010-44-28-48		
LLC				
"VLM-RP" LLC	Vardanants St. Blind Alley, 8 Building,	010-58-87-97, 099-58-87-97		
	Yerevan, RA			
"AMINTAS GROUP" LLC	Artsakhi Ave., 23/6 Building, Yerevan,	010-43-22-76, 096-43-22-76		
	RA			
RVM consult LLC	Nalbandyan St., 48/1 Building, 2nd Floor,	010-54-64-90,098-94-44-49		
	Yerevan, RA			
"OLIVER GROUP" LLC	215-216, Tumanyan 8, Yerevan, RA	010 54 27 40, 010 54 27 50,		
		010 54 27 60,		
		077/091/055 54 27 50		

The insurance is realized by any insurance company licensed by RA CB, according to the tariff determined by the latter. The insurance companies are as follows:

Name	Address	Telephone
"SIL INSURANCE" CJSC	3 and 5 Aram str, Yerevan, RA	(060) 54-00-00, (060) 50-55-44, (010) 58-
		00-00
"Ingo Armenia" CJSC	51, 53 Hanrapetutyan str., area 47,	(010) 59 21 21
	48, 50, Yerevan, RA	

"RESO" Insurance CJSC	Komitas avenue, 62 bld., Yerevan,	(060) 27 57 57, (098) 56 07 97
	RA	

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the actual interest rate.

Attention! On the purpose of due diligence of the customer envisaged by RA law on "On combating money laundering and terrorism financing", the Bank may request additional documents or other information from the consumer based on <<Know your customer>> principle, as well as ask the consumer additional questions during oral communication.

Attention! Contracts, agreements, partnerships, or memberships entered into by financial institutions that may have a direct impact on consumers (for example, under an agreement with the United States under the Foreign Account Tax Compliance Act (FATCA) The bank may collect additional information to find out if you are a US taxpayer."

Attention! In case of early repayment of more than 20% of the loan principal balance (which does not include the repayment of the loan due to the repayment schedule in the given month) during each month without the written consent of the Bank, a penalty of 5% of that amount shall be calculated.

**Attention!** When applying for a loan, the Bank provides you with an individual sheet of essential consumer loan terms, which presents the individual terms of the loan to be provided to you. (up to AMD 5,000,000 including or in foreign currency equivalent loans)

**Attention!** As an additional means of securing the loan, the Bank may also require the guarantee (s) of another person / persons.

**Attention!** In case of non-fulfillment or incomplete fulfillment of your obligation, this information is sent to the credit bureau within 3 working days, where your credit history is formed. You have the right to get your credit history from the credit bureau once a year for free.

Attention! BAD CREDIT HISTORY MAY HINDER YOU WHEN YOU GET A LOAN IN THE FUTURE.

Attention! LOAN INTEREST RATES ARE CALCULATED BASED ON NOMINAL INTEREST RATE. THE ANNUAL INTEREST RATE SHOWS HOW MUCH THE LOAN WILL COST FOR YOU AND OTHER PAYMENTS WITHIN A LIMITED PERIOD. YOU CAN GET ACQUAINTED WITH THE ANNUAL ACTUAL INTEREST CALCULATION

**Attention!** THE NOMINAL INTEREST OF THE LOAN MAY BE CHANGED BY THE BANK. YOU CAN GET INFORMATION ABOUT CHANGE OF NOMINAL INTEREST AT THIS LINK: https://www.aeb.am/media/2019/05/2631.pdf.

- 1. YOU ARE ELIGIBLE TO COMMUNICATE WITH FINANCIAL INSTITUTION BY THE MEANS OF COMMUNICATION YOU PREFER THROUGH POSTAL SERVICES OR ELECTRONICALLY. THE RECEIPT OF INFORMATION ELECTRONICALLY IS THE MOST CONVENIENT. IT IS AVAILABLE ROUND-THE-CLOCK (24/7), FREE OF THE RISK OF LOSS OF PAPER INFORMATION AND ENSURES THE CONFIDENTIALITY.
- 2. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS
- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY

PROCEDURE THIS LINK: https://www.aeb.am/media/2019/06/2640.pdf

- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 3. IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:
- COURT COSTS (IF ANY);
- COLLATERAL SALE COSTS (IF ANY);
- ACCRUED PENALTY:
- ACCRUED INTEREST;
- INSURANCE COSTS (IF ANY);
- · LOAN PRINCIPAL

- 4. PROPERTY (HOUSE, CAR, ETC.) PLEDGED BY YOU MAY BE CONFISCATED BY LAW IF YOU FAIL TO FULFILL YOUR LOAN OBLIGATIONS ON TIME.
- 5. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).
- 6. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests 30 days period was taken into account as a number of days).

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

- 7. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.
- 8. The Bank applies no limits to loan amount; it will be conditioned by and related to:
- Purpose of loan;
- Customer's creditworthiness;
- Collateral offered by the customer;
- Loan risk assessment;,
- Requirements of prudential standards provided by the Central Bank of Armenia.
  - 9 ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:
- Customer account balance;
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
- Total number of cards issued for customer organization;
- Income gained from customer;
- Volume of transfers;
- Size of deposits with the Bank;
- Significant borrower,
- Social considerations (medical organizations, educational institutions, etc.);
- Being the head of such organization;
- Other objective conditions.

- 10. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.
- Loans are repaid within the dates indicated in Loan Agreement.
- The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.

The calculated interest are paid exclusively in AMD irrespective to loan currency.

## 11. Repayment of Loans

- Loans are repaid within the dates indicated in Loan Agreement.
- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments,
- *In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.*12. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if
- The borrower has failed to make any payment required under Loan Agreement.
- The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
- Any presentation, warranty, document, or information is materially incomplete.
- By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.
- The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.
- The borrower interferes with monitoring.

For other objective reasons.

- 13. The Bank may accept as collateral:
  - Real estate: land, houses, buildings, apartments;
  - Fixed assets;
  - Circulating assets;
  - Motor vehicles;
  - Precious metals:
  - Treasury bills, foreign currency, stocks;
  - Property to be purchased and ownership right;
  - Cash.
- 14. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
- 15. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.
  - In case of non-repayment of the amounts (the loan, interests other payments) within the term(s) set by the Agreement, Borrower shall pay a penalty in the amount of 0.13% (zero point thirteen percent) of the overdue amount for each day of default. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
  - In case of non-repayment of the loan or a part thereof within the term(s) set by the Agreement, the Borrower is obliged to pay interests to the Bank in the amount of double of the settlement rates set by the Central Bank of Armenia. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.

- Starting from the 91st day of overdue days, 24% annual interest rate is applied to the balance of non-overdue loan (term loan). After the full repayment of outstanding amounts, penalties and interests accrued, the interest rate set by the Loan Agreement is recovered.
- 18. The Bank shall not accept the following items as a collateral
- Non-circulating assets;
- Separate parts of indivisible property
- Leasing right;,
- Property owned by urban, rural, and local communities;
- 19. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by under **BORROWER** under **PLEDGER** Collateral Agreement and by 2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.
  - 3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.
  - 4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.
  - 5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.
  - 6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.
- 20. You can get acquainted with the tariffs for each service by following the link: https://www.aeb.am/hy/sakagner/
- 21. You can get acquainted with the remote services, terms and conditions by following the link: <a href="https://www.aeb.am/hy/mobile\_banking/">https://www.aeb.am/hy/mobile\_banking/</a>

## THE BANK IS CONTROLLED BY THE CENTRAL BANK OF ARMENIA